# A Systematic Approach on Quality and Production Operations Management of Biocon Limited's

Sheetal Sharma<sup>1</sup>, Poonam<sup>2</sup>, Ajit Singh<sup>3</sup>

<sup>1</sup>PG Scholar, IGNOU, New Delhi, India <u>Sheetalsharma7774@gmail.com</u>

<sup>2</sup>Research Scholar, IGNOU, New Delhi, India <u>Poonam.doodle@gmail.com</u>

<sup>3\*</sup>Assistant Professor, Lingaya's Vidyapeeth, Haryana, India <u>ajit7551@gmail.com</u>

## Abstract

Biocon Limited, a prominent pharmaceutical company based in Bangalore, India, has attracted considerable attention for its innovative methods in production and operations management, especially in the area of quality control. Dedicated to supplying top-quality pharmaceutical products to global markets, the company has adopted a stringent quality management system throughout its manufacturing operations. This study explores Biocon Limited's approach to quality management within the broader scope of production and operations, highlighting the strategies, frameworks, and practices the company employs to ensure its products are both safe and effective. At the heart of Biocon's operations is a strong focus on quality, with the company emphasizing compliance with international standards and regulatory guidelines, acknowledging the vital role that product quality plays in the pharmaceutical sector.

**Keywords:** Production Volume Analysis; Machine Utilization Rate; Manpower Productivity; Manpower productivity; Inventory Turnover Ratio.

## **1. Introduction**

Biocon Limited, a prominent pharmaceutical company headquartered in Bangalore, India, has gained widespread recognition for its innovative practices in production and operations management, with a strong emphasis on quality management. Committed to delivering superior pharmaceutical products to international markets, Biocon has established a comprehensive and stringent quality management framework across its manufacturing operations [1]. This study seeks to explore Biocon's quality management strategies within the broader context of its production and operations systems, examining the tools, practices, and frameworks the company uses to ensure its products meet high standards of safety and efficacy [2]. Central to Biocon's operational strategy is an unwavering focus on quality. The company consistently aligns its processes with global quality standards and regulatory protocols, acknowledging the crucial role quality plays in the pharmaceutical industry. Biocon's approach encompasses rigorous quality control procedures, ongoing improvement efforts, and a deeply rooted culture of quality awareness at every organizational level [3]. Through this emphasis on quality, the company aims to improve product consistency, ensure customer satisfaction, comply with regulations, and build a reputation for excellence in the global pharmaceutical landscape [4].

## **Integration of Technology and Innovation**

Beyond its strong focus on quality, Biocon also harnesses the power of technology and innovation to optimize its production and operational work flows [5]. By adopting advanced manufacturing technologies and automation, the company improves efficiency, accuracy, and overall productivity in its processes. Biocon also makes significant investments in research and development to foster innovation in product creation and process improvement, supporting the continuous evolution of its operations [6]. This strategic integration of technology and innovation allows Biocon to maintain a leading position in the pharmaceutical industry and strengthen its competitive advantage in global markets.Although Biocon Limited has made remarkable progress in enhancing quality management and streamlining operations. it continues to navigate several challenges and opportunities in its quest for excellence. The company faces ongoing issues such as shifting regulatory requirements, disruptions in the supply chain, and the necessity to adapt to evolving market conditions[7]. However, these challenges also open the door for innovation, collaboration, and the strengthening of Biocon's capabilities in production and operations. By proactively addressing these issues and leveraging the associated opportunities, Biocon aims to refine its quality management systems and reinforce its standing as a leader in the pharmaceutical sector. Effective management of quality, production, and operations is essential for the success of pharmaceutical firms, ensuring the consistent delivery of safe and effective medical solutions[8]. This case study examines Biocon Limited's specific practices and strategies, with particular attention to its operations in Jaipur. The goal is to understand how the company maintains high-quality standards, streamlines its production activities, and manages operations efficiently. Analyzing Biocon's real-world approach offers meaningful insights and valuable best practices applicable to the broader field of pharmaceutical and healthcare management[9]. Biocon has established a strong reputation for its dedication to quality, innovation, and a customer-focused approach. Its presence in Jaipur exemplifies the company's effective practices in managing quality assurance, optimizing production processes, and overseeing operational workflows. In today's pharmaceutical industry, maintaining the highest quality standards is more critical than ever due to the vital role medications play in public health[10]. Through this case study, we aim to uncover how Biocon maintains

stringent quality control throughout its production cycle, while also identifying the key elements that contribute to its operational success and consistent market performance[11]. The study also traces the historical roots of production management, beginning with Frederick Taylor's scientific management principles in 1911, which focused on labor efficiency and time-motion studies. In 1931, Shewhart introduced statistical quality control, laying the groundwork for modern quality assurance. The 1980s and 1990s marked the rise of Total Quality Management (TQM), led by thinkers like Deming, Juran, and Crosby, along with the global implementation of ISO 9000 standards. Lean production, rooted in the Toyota Production System emphasizes waste (Ohno, 1988), reduction, continuous improvement (Kaizen), and value stream mapping[12]. Womack and Jones (1996) further formalized lean principles around value creation, flow, pull, and perfection. Around the same time, Six Sigma, introduced by Motorola and popularized by General Electric, focused on reducing process defects the DMAIC (Define-Measure-Analyzeusing Improve-Control) framework. Key contributors like Harry and Schroeder (2000) highlighted its role as a transformation tool for businesses[13]. TQM encourages a company-wide focus on quality, customer satisfaction, and continuous development. Core components include Deming's 14 points and quality trilogy (planning, control, and Juran's improvement). Closely related, Just-in-Time (JIT) manufacturing, introduced by Schonberger in 1982, prioritizes minimal inventory and timely production, often in coordination with suppliers and zero-defect goals[14]. In recent years, the integration of cyberphysical systems, the Internet of Things (IoT), and artificial intelligence (AI) has revolutionized production lines by enabling real-time monitoring and predictive quality control (Lu, 2017). Innovations such as digital twins and advanced data analytics now support better decision-making and operational improve performance [15]. Environmental sustainability has also emerged as a key focus, with research promoting eco-conscious manufacturing and lifecycle assessment (Kumar & Rahman, 2016). Concepts like Lean-Green practices and Circular Production Systems are gaining momentum [16]. The COVID-19 pandemic has further shifted attention toward agile manufacturing systems capable of responding rapidly to disruptions. Scholars like Ivanov and Dolgui (2020) have explored the importance of resilient supply chains and flexible production planning. Biocon's experiences, highlighted in this case study, serve as a model for others in the pharmaceutical and healthcare sectors looking to improve their quality, production, and operations management practices. India's pharmaceutical industry is one of the most structured and advanced globally[17]. It plays a crucial role in promoting global health by leveraging cost-effective manufacturing, skilled labor. and robust infrastructure. As a result, India continues to make significant strides in pharmaceutical production, research, and innovation[18]. The development of pharmaceutical products is an intensive and expensive process that requires regulatory licensing for companies to research, produce, market, and distribute healthcare drugs[19]. India's pharmaceutical market has experienced exceptional growth and demonstrates strong potential for further expansion in infrastructure, technology, and innovation[20]. This study explores Biocon Limited's approach to quality management within the broader scope of production and operations, highlighting the strategies, frameworks, and practices the company employs to ensure its products are both safe and effective. At the heart of Biocon's operations is a strong focus on quality, with the company emphasizing compliance with international standards and regulatory guidelines, acknowledging the vital role that product quality plays in the pharmaceutical sector.

## 3. Methodology

The analysis can be carried out by examining the data available within the company. The methodology involves gathering both primary and secondary data, designing an appropriate sampling method, organizing and categorizing the data, and presenting it through charts and graphs. This collected data is then thoroughly analyzed and documented. The foundation of any study lies in the quality and depth of the information it contains. For this particular study, data will be sourced from a combination of primary and secondary sources[21].

#### **Primary Data**

Data will be gathered specifically to address the objectives of this research. A structured and transparent questionnaire will be developed and administered to relevant personnel at Biocon Limited. The aim is to gain insights into the improvements implemented within the organization[7]. The collected information will be systematically analyzed and presented in the form of a detailed report.

## **Secondary Data**

Previously published data will serve as the foundation for this study. This will encompass:

- 1. Official reports relevant to the topic.
- 2. Documentation and literature related to Biocon Limited's production processes.
- 3. Books and academic journals focusing on the production practices of pharmaceutical companies.
- 4. Literature pertaining to quality, production, and operations management.

3. Results and Discussions: Once data is collected, it must be systematically organized to allow for meaningful interpretation. Qualitative data often needs to be summarized and may require statistical treatment to reveal significant insights. As noted by Good, Barr, and Scates, analysis is an integral part of research that begins early in the process. Broadly speaking, research involves two primary phases: data collection and the subsequent analysis of that data.Production and Operations Management forms the foundation of any organization involved in manufacturing or service delivery[9]. In response to changing market conditions, companies must continually enhance their production strategies, integrate advanced technologies, and adopt sustainable approaches. Efficient operations management ensures that resources, processes, and personnel are effectively aligned to deliver consistent and valuable outcomes.

## **3.1 Production Volume Analysis:**

Production volume analysis is the process of studying how changes in the number of units produced affect a company's costs, revenues, and overall profitability. It helps businesses understand how efficiently they are operating and what production level is most beneficial financially. Production volume shows a consistent upward trend from January to June, reflecting either enhanced operational efficiency or rising market demand. Conversely, the dip observed in July and August may point to supply chain disruptions or scheduled maintenance activities. It is recommended that management examine the underlying reasons for this mid-year decline and implement proactive maintenance schedules or buffer inventory plans to mitigate similar issues in the future[6].



Fig.1 Analysis of TQM model

## **3.2 Machine Utilization Rate**

To sustain productivity without compromising equipment health, it is advisable to schedule preventive maintenance and explore options for expanding machine capacity to ease the load on heavily used units. The average machine utilization stood at 75%, with certain machines reaching up to 90%, indicating efficient resource usage. While high utilization reflects operational effectiveness, running machines near maximum capacity may lead to increased wear and potential breakdowns. To address this, it is advisable to implement routine maintenance schedules and explore the possibility of acquiring additional machinery to reduce strain on existing equipment [4].



## Fig. 2 Positive effect of organization

During the assessed period, machines were utilized at an average rate of 75%, with some units reaching peak efficiency levels of up to 90%. This indicates strong operational efficiency and optimal use of available resources. However, running machines close to maximum capacity for extended periods may increase wear and the risk of unexpected breakdowns [12].

## 3.3 Manpower Productivity



## Fig.3 Productivity percentage of TQM model

Manpower productivity has shown a notable improvement, reflecting enhanced efficiency among employees. This can be attributed to better training programs, streamlined workflows, and effective performance management systems. The rise in individual output indicates that the workforce is utilized more efficiently, being contributing positively to overall organizational performance [15]. Continued investment in employee development, clear role definition, and regular performance evaluations are essential to sustaining and further enhancing this productivity trend. There was a 10% rise in output per worker compared to the previous quarter, indicating potential improvements in training, motivation, or workflow employee efficiency. To maintain and build on this progress, ongoing skill enhancement programs and regular performance assessments are essential.

## 3.3 Inventory Turnover Ratio

The inventory turnover ratio has improved significantly, rising from 4.8 in the previous quarter to 6.5 in the current period. This increase suggests more efficient inventory management and quicker conversion of stock into sales. A higher turnover rate helps reduce holding costs and minimizes the risk of obsolescence. The current performance reflects effective demand forecasting and timely procurement [19]. To maintain and enhance this efficiency, the continued use of Just-In-Time (JIT) inventory practices and closer coordination with suppliers is recommended. This quarter's inventory turnover ratio reached 6.5, up from 4.8 in the previous quarter, reflecting more effective inventory management and quicker conversion of stock into sales. Improved turnover reduces holding costs and enhances overall efficiency [21]. Continued use and refinement of just-in-time (JIT) practices is recommended to sustain and further this progress.



#### Fig.4 Inventory control of TQM model

#### 3.4 Lead Time Analysis

The average lead time for fulfilling orders has improved, decreasing from 15 days to 10 days. This reduction reflects enhanced coordination with suppliers and streamlined internal processes. Shorter lead times contribute significantly to customer satisfaction and provide a competitive edge in the market. To maintain and further improve this efficiency, the organization should consider adopting continuous improvement frameworks such as Lean or Six Sigma, which focus on minimizing waste and optimizing process flow. The average lead time for fulfilling orders decreased from 15 days to 10 days, indicating more streamlined processes and improved coordination with suppliers [18]. This reduction boosts customer satisfaction and strengthens the company's competitive edge. To maintain and enhance these gains, the adoption of continuous improvement methodologies such as Lean or Six Sigma is encouraged.



#### Fig. 5 Lead time analysis of organization

#### 4. Conclusions

1.Respondents were chosen from different departments to assess the organization's preparedness for quality initiatives.

2.Biocon Limited employs approximately 200–250 individuals. Around half of them are involved in manufacturing, while the rest handle sales, distribution, finance, and support services.

3.All respondents confirmed that the organization holds GMP (Good Manufacturing Practices) certification.

3.Every participant stated that statistical process control is consistently applied across both production and quality control functions.

4.Respondents noted that the implementation of Total Quality Management (TQM) has led to improved productivity, albeit with an associated increase in production costs.

5.All respondents agreed that TQM has had a positive impact on the organization.

6.According to all participants, the company conducts and documents assurance engagements, evaluates independence, and completes continuance/acceptance assessments for each of its products.

#### References

[1] Chase, R. B., Jacobs, F. R., & Aquilano, N. J. (2006). *Operations Management for Competitive Advantage* (11th ed.). McGraw-Hill Education.

[2] Heizer, J., Render, B., & Munson, C. (2017). *Operations Management* (12th ed.). Pearson Education.

[3] Stevenson, W. J. (2020). *Operations Management* (14th ed.). McGraw-Hill Education.

[4]Krajewski, L. J., Malhotra, M. K., & Ritzman, L. P. (2019). *Operations Management: Processes and Supply Chains* (12th ed.). Pearson.

[5] Ohno, T. (1988). *Toyota Production System: Beyond Large-Scale Production*. Productivity Press.

[6] Womack, J. P., & Jones, D. T. (1996). *Lean Thinking: Banish Waste and Create Wealth in Your Corporation*. Simon & Schuster.

[7] Schroeder, R. G., Goldstein, S. M., & Rungtusanatham, M. J. (2011). *Operations* 

Management: Contemporary Concepts and Cases (5th ed.). McGraw-Hill Education.

[8] Juran, J. M., & Godfrey, A. B. (1999). *Juran's Quality Handbook* (5th ed.). McGraw-Hill Education.

[9] Deming, W. E. (1986). *Out of the Crisis*. MIT Press.

[10] Kumar, S., & Saini, R. (2016). Green operations and sustainable manufacturing: A study on Indian manufacturing sector. *International Journal of Production Management and Engineering*, 4(1), 15–22.

[11] Ivanov, D., & Dolgui, A. (2020). Viability of intertwined supply networks: Extending the supply chain resilience angles towards survivability. *International Journal of Production Research*, 58(10), 2904–2915.

[12] Lu, Y. (2017). Industry 4.0: A survey on technologies, applications and open research issues. *Journal of Industrial Information Integration*, 6, 1–10.

[13] Harry, M., & Schroeder, R. (2000). Six Sigma: The Breakthrough Management Strategy Revolutionizing the World's Top Corporations. Doubleday.

[14] Schonberger, R. J. (1982). Japanese Manufacturing Techniques: Nine Hidden Lessons in Simplicity. Free Press.

[15] Ajit IA. Khan (2022) The Experimental analysis on effect of low Reynolds number on probe coefficient having different-2 intertube spacing of Stype probe.". International Journal of Emerging Technologies and Innovative Research (www. jetir. org), ISSN. :2349-5162.

[16] Ajit IA, Khan IA. Experimental work on the low Reynolds number behaviour of 2-hole offset probes. International Journal of Engineering and Advanced Technology (IJEAT). 2020:449-54.

[17] Singh A, Khan IA, Khan MZ, Mahto P. The effect of low Reynolds number on coefficient of S-type pitot tube with the variation in port to port distance. Materials Today: Proceedings. 2021 Jan 1;45:7810-5.

[18] Phogaat S, Gupta R, Singh A, Kumar Jangid J. Investigation and analysis on energy efficient stable election protocol (SEP) for WSN. International Journal for Research in Applied Science and Engineering Technology (IJRASET). 2023;11:3483-9.

[19] Shivangi VK, Singh A, Gupta R. Effect of Wood Ash on salt Crystallization and Rapid Chloride Permeability Test (RPCT) in Mortar.

[20] Sundriyal S. Analysis and Optimization of Process Parameters of Powder Mixed Near Dry-EDM by using Grey Relational Optimization. Journal of Mines, Metals & Fuels. 2023 Nov 1;71(11).

[21] Ajit, Sundriyal S. Investigation and Optimization on Parameters of Gas Additive Powder Mixed Near Dry--EDM (GAPMND-EDM) by using Taguchi based-Grey Relational Optimization. Journal of Mines, Metals & Fuels. 2024 Jan 1;72(1).